Common Job Interview Questions
(And Some Answers To Look For)

1. What motivates you?

Answer: *The interviewer should look for desirable workplace qualities. Ex. Being career driven, goal oriented, a team player, etc. Their motivations should fall in line with company goals and values.*

2. Why did you apply for this position?

Answer: *See if the interviewee have done their research and understand the role they've applied for. New hires should explain how the position aligns with their career goals and how both the company and themselves benefits if they were added to the team.*

3. Where do you envision yourself in five years?

Answer: *Look for honesty and authenticity. You want to see that the position can align with their professional goals and the companies' goals. How does hiring this person help foster mutual growth?*

4. What is your availability? What is your schedule?

Answer: *Does their answer align with both the interviewee and the comapnies needs?*

5. How would you deal with an unhappy customer?

Answer: *Does the interviewee express any details on how they appropriately dealt with similiar situations in the past? Do they demonstrate the ability to handle stressful situations, empathy, as well as good listening and/or communication skills?*

6. Why do you believe you'll be a good fit for this position?

Answer: *The interviewee should demonstrate how their qualifications and experience sets them apart from other applicants and how they provide the most value.*

7. What are the best ways to provide great customer service?

Answer: *The interviewee should be able to show their understanding of customer service through their response and how their understanding could benefit the business.*

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